Creating an Effective Fraud Awareness Program

David Pollino, Title, Bank of the West Professional Strategies – \$13





Agenda

- Why do you need customer awareness?
- How is it done today?
- Can we use social media?
- Are we really being effective?



WHY DO YOU NEED CUSTOMER AWARENESS?





The Need

- Partnering with customers makes good business sense
 - Maintain customer trust
 - Have an ongoing dialog
- FFIEC relevant guidance:
 - "Management should implement a customer awareness program and periodically evaluate its effectiveness."
 - "... institutions should perform periodic risk assessments and adjust their control mechanisms as appropriate in response to changing internal and external threats."
 - "Financial institutions should review and update their existing risk assessments as new information becomes available, prior to implementing new electronic financial services, or at least every twelve months."

Source: FFIEC – 2005 / 2011 Authentication in and Internet Banking Environment

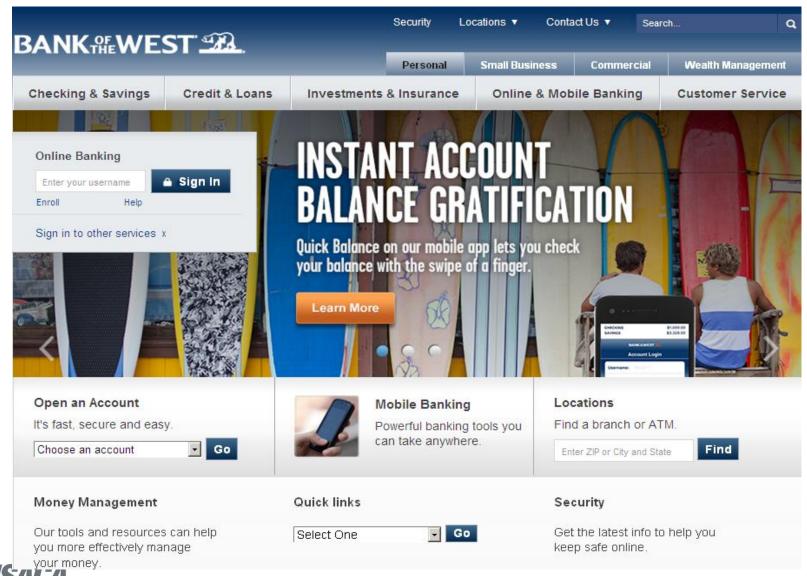


HOW IS IT DONE TODAY?





Most Common Method: Public Web Site



2013 Fall Conference – "Sail to Success" September 30 – October 2, 2013

San Francisco Chapter

Broadcast / Splash Message

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SUBJECT: Safe and Secure Computing Habits

During this busy time of year we want to remind you to practice safe and secure computing habits throughout the holiday season. We have been alerted to an increase in fictitious websites seeking security information. The bank will never solicit information requesting user id and passwords or other security information. Do not respond to requests asking for your user login credentials. Always report any suspicious requests and/or suspicious activity immediately to Cash Management Customer Service at 800-400-2781 or abuse@bankofthewest.com. We hope everyone will have a safe, secure and happy holiday season!

In the event that any customers inquire to you about protection from such phishing attempts, you can inform them about our free Trusteer Rapport service. Trusteer provides warnings in the event a customer is being subjected to a fictitious web site – and other on-line security capabilities. If the customer has not downloaded Trusteer already, please have them contact their assigned CCS Specialists for assistance on this matter. Information on Trusteer and downloading capability can be found on the Bank of the West web site at the following link:

https://www.bankofthewest.com/campaigns/online-security/rapport-security.html



News Letters / Handouts



FRAUD PREVENTION & ONLINE SECURITY

With over 27 million victims, identity theft is the fastest-growing crime in America. And most people don't think about it until it is too late. Victims of identity theft can spend years and thousands of dollars clearing their names and their records. Take action to protect yourself and

Visit Bankofthewest.com Personal Fraud Center for valuable fraud prevention and security information. https://www.bankofthewest.com/security-center-personal/fraud-center.html

TAKE ACTION before someone else does

Tips to protect your identity

- 1. Review your bank and credit card statements carefully and report any unauthorized charged immediately. Monitor your account online at least once a week or more frequently and review your account details and transaction history for suspicious activity
- 2. Guard your Personal Identification Numbers (PIN), Be aware of people and your surroundings. If you observe suspicious persons or circumstances, do not use the ATM at that time. After completing a withdrawal, secure your card and cash immediately before exiting the ATM area. Count your cash later in the safety of your locked car or home. Shield the ATM keypad with your hand or body while entering your PIN.
- 3. Be wary of "phishing" emails that appear to be from a valid company or financial institution requesting confidential information. Legitimate companies like Bank of the West never send unsolicited emails asking for confidential information. Do not reply to these emails or click on links embedded within them.
- 4. Report lost or stolen checks or credit cards immediately.
- 5. Pay bills online or use a locked mailbox to avoid mailbox theft. You are less likely to have your personal information stolen online than from your
- 6. Check your credit report at least twice a year. The three major creditreporting agencies (Experian, Equifax, TransUnion) are required by law to provide you with one free credit report a year through annualcreditreport.com.
- 7. Do not give out information such as checking account, credit card or Social Security numbers over the phone unless you initiated the call.
- 8. Avoid passwords or PINs that are easy to discover like your mother's maiden name or your birthdate. Regularly change your passwords.
- 9. Shred all documents containing personal information.
- 10. If you think you are a victim of identity theft: contact the local police, your bank(s), the three major credit-reporting agencies, your credit card companies, and the Federal Trade Commission at (877) IDTHEFT.

ACT OUICKLY if you suspect identity theft.

How to report fraud

- 1. Notify your Financial Institution. Contact Bank of the West Immediately: You'll need to get new account numbers and select a new PIN
- Fraudulent activity on Rank of the West account(s) or lost/stolen checks and debit ATM cards 1-800-488-2265.
- . Fraudulent Bank of the West emails (phish) and websites (spoofed sites) abuse@bankofthewest.com. You will get an automated confirmation email.
- . Lost/stolen credit cards or suspicious credit card transactions 1-800-996-2638
- 2. Contact the fraud units at all three credit-reporting agencies (Experian, Equifax, TransUnion) so that they can flag your account as compromised.
- 3. Report any suspicious activity immediately. Scrutinize the charges on your financial statements carefully to ensure that they are legitimate. If there is a questionable transaction or a fraudulent transaction, report it
- 4. Contact your local police department. Financial fraud is a crime. If you suspect mail theft, also notify the Postal Inspector. It is a felony.
- 5. Call the Federal Trade Commission's ID Theft hotline at (877) IDTHEFT to report it. The FTC will take a report, notify law enforceme officials and offer advice.
- 6. Keep detailed notes of your efforts.
- 7. Contact the Social Security Administration if you believe your Social Security number is being used illegally.

Quick guide to important numbers

Theft hotline: (877) IDTHEFT ftc.gov Experian: (888) 397-3742 experian.com Equifax: (888) 766-0008 equifax.com TransUnion: (800) 680-7289 tuc.com Rank of the West- (RIII) 488-2265 hankofthowest com-

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Form # 810-04842 Downloadable (Rev. 02/13)



Use the Media

Home > Interviews

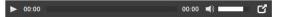
Fraud Awareness: A Banking Case Study

Inside Bank of the West's New Customer Education Program

By Tracy Kitten, April 1, 2013. Follow Tracy @FraudBlogger



Listen Now



New and proposed FFIEC guidance for fraud prevention and social media spurred Bank of the West in March to launch a viral campaign aimed at fraud awareness. What are the campaign's key elements?

Bank executives say the program, which includes new security videos, is raising the bar for **fraud**prevention training.

David Pollino, who heads fraud prevention, and Joel Nathanson, who oversees **social media**, for San Francisco-based Bank of the West, say the bank's new series of fraud-prevention and security videos features a handful of thought leaders from among the bank's own expert pool.

Bank of the West is a subsidiary of BNP Paribas, with more than \$63 billion in assets.

The videos, available on YouTube as well as within Bank of the West's online Fraud Center, address customer education, mandated by the Federal Financial Institutions Examination Council in its updated authentication guidance, as well as social media risks, noted by regulators in proposed social media guidance published in January.

The series also comes in the wake of increased distributeddenial-of-service attacks striking several leading U.S. banks, including Bank of the West. In December, Bank of the West reportedly suffered a more than \$900,000 account takeover loss, after being hit with a DDoS attack.

Now Pollino and Nathanson say the bank is focused on providing detailed information about fraud scams for customers and others, especially in areas related to personal account takeover, **identity theft**, and elder and small business fraud.

"Protecting our customers is a top concern," Pollino says. "We are really trying to measure the effectiveness of this campaign," and the bank expects to learn more about its viral promotion as time goes on, he adds.

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CAN WE USE SOCIAL MEDIA





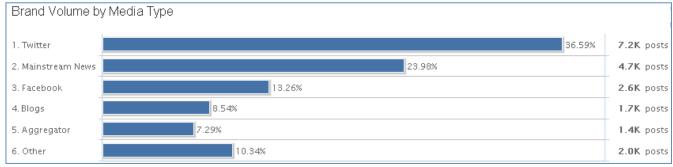
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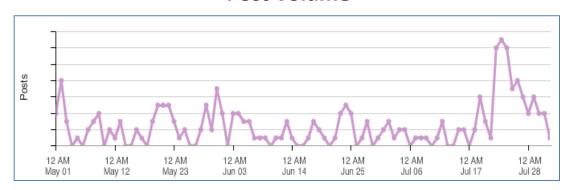




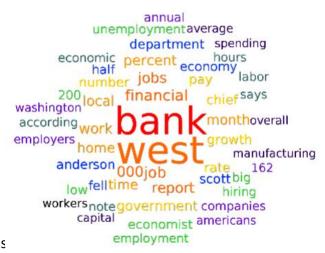




Post Volume



Trending Topics





Fraud Education

"In Brief" Expert Video Series















Social Content & Infographics









View media.

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Fraud in Brief

- Created and published Fraud Videos on YouTube channel as part of "in brief" campaign
- Promoted fraud videos on Facebook and Twitter
- Example posts:

FACEBOOK:

- Looking for the flexibility of a work-from-home job? Our fraud expert, David Pollino, gives you the scoop on some red flags to look out for when job hunting.
- Attorneys should watch out for this online scam that offers big payouts for little work. Find out what it is in this video from our fraud expert, David Pollino.

TWITTER:

- Working from home would be nice, but be careful you don't get scammed when applying: [LINK] #TIPS #InBrief
- Get a #workfromhome job offer without an interview?
 You could be getting scammed: [LINK] #InBrief





In this video, our fraud expert explains scams that attorneys and job hunters should look out for. Click through to watch!



Fraud In Brief: Collection & Online Job Scams

Look out for these online scams.

David from Bank of the West explains online job and collections scams, how these scams work, and provides red flags



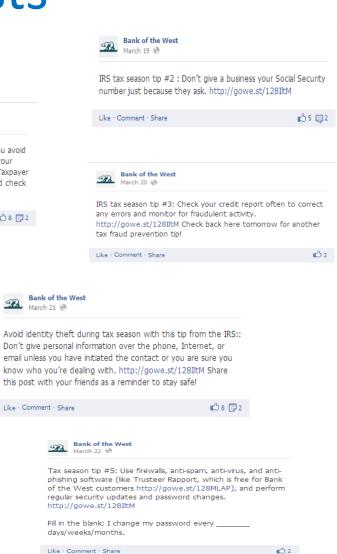
Facebook Posts













Like · Comment · Share

Social Media Engagement

Bank of the West

Like · Comment

IRS tax season tip #2: Don't give a business your Social Security

number just because they ask. http://gowe.st/128IltM

- Customers respond to content
- Engage responses





ARE WE REALLY BEING EFFECTIVE?





Measuring Online Customer Awareness

"Financial institutions have made, and should continue to make, efforts to educate their customers. Because customer awareness is a key defense against fraud and identity theft, financial institutions should evaluate their consumer education efforts to determine if additional steps are necessary. Management should implement a customer awareness program and periodically evaluate its effectiveness. Methods to evaluate a program's effectiveness include tracking the number of customers who report fraudulent attempts to obtain their authentication credentials (e.g., ID/password), the number of clicks on information security links on Web sites, the number of statement stuffers or other direct mail communications, the dollar amount of losses relating to identity theft, etc"

Source: FFIEC – 2005 Authentication in and Internet Banking Environment



Approach

3 C's of Customer Awareness

- Content = annual review of content to satisfy compliance
- Clicks = Alerts, security center visits, security center page views
- Customer engagement = marketing of security features and tools, surveys



Questions

Thank You

