

Bridging the Trust Gap for Mobile BYOD Deployments

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Professional Techniques – D12

A dark blue silhouette of a hand holding a smartphone. The phone's screen is dark blue with the letters 'BYOD' in white. The phone's frame is a light green color.

Privacy in a **BYOD** World

This presentation should not be used as a substitute for competent legal advice from a licensed professional attorney in your geography.

Today's session

Objectives

- Understand the privacy expectations of the employee base
- ... any how they differ by demographic and geography
- Identify BYOD best practices for your organization

Agenda

- Trust Gap results
- BYOD best practices
- Evolving approaches to privacy

A dark blue silhouette of a hand holding a green smartphone. The screen of the phone is dark blue with the white text 'BYOD' in the center. The phone is positioned over the word 'a' in the title.

Privacy in a **BYOD** World

Today

From the employee

- Perception
- Requirements

From the organization

- Strategy
- Best practices

Trust Gap survey

~3000 employed adults from three countries

- Germany (1,000)
- United Kingdom (1,004)
- United States (993)

Randomly selected and balanced using age and gender

Online survey from June 14-18, 2013

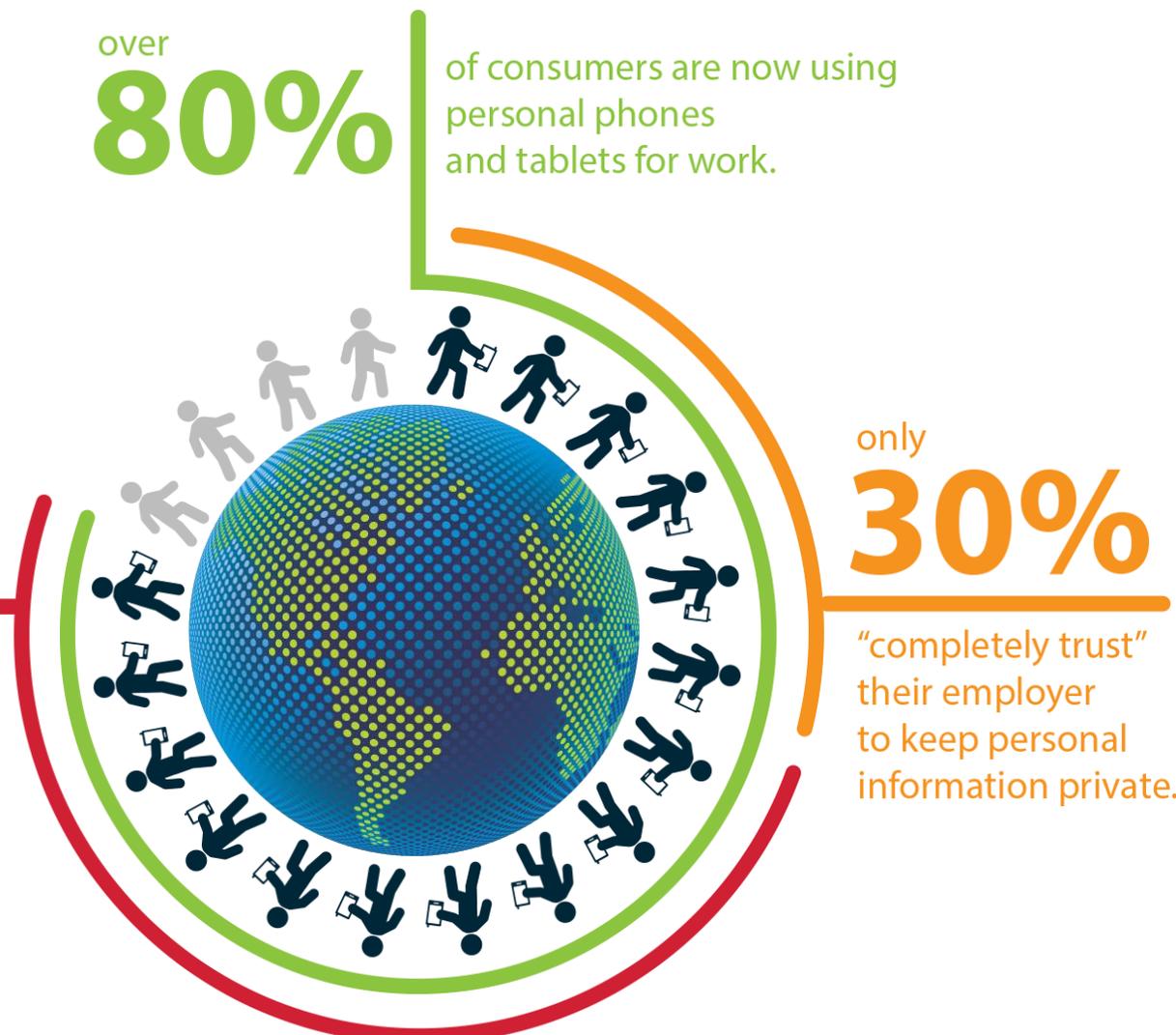
Conducted by Vision Critical – 3rd party

over
80%

of consumers are now using
personal phones
and tablets for work.

this is a
**TRUST
GAP**

between employees
and the companies
they work for.



only
30%

"completely trust"
their employer
to keep personal
information private.

why?

Employees are confused about what employers can and can't see on their mobile devices:



“I think my employer is tracking my personal information but I don't REALLY know what.”



Employers can see*

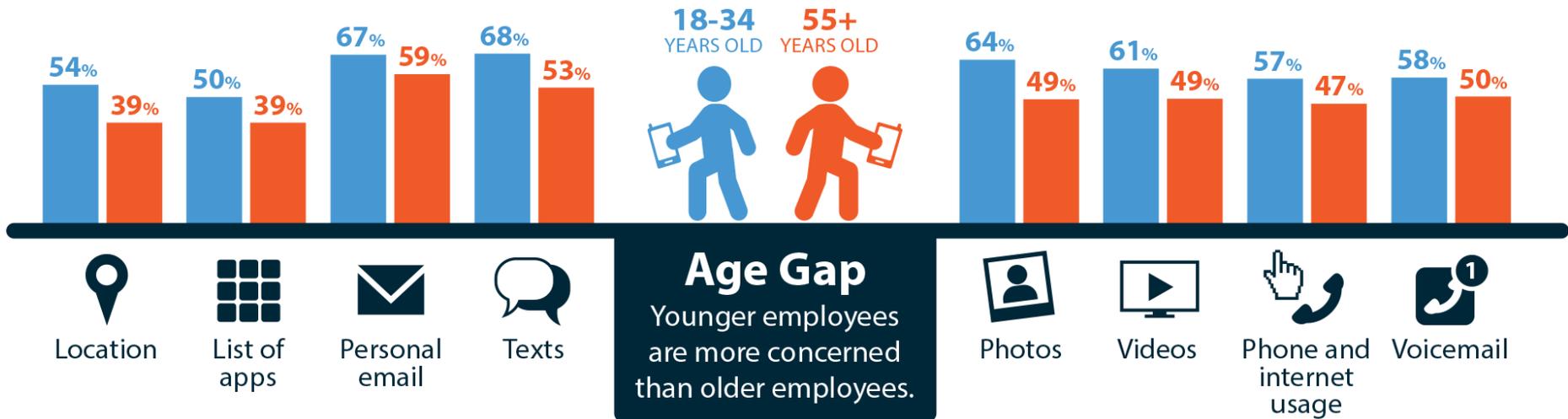
- Carrier
- Country
- Make and model
- OS version
- Battery level
- Phone number
- Location
- List of apps
- Storage use
- Corporate email and data

Employers can't see*

- Personal email and data
- Texts
- Photos
- Videos
- Voicemail
- Web activity

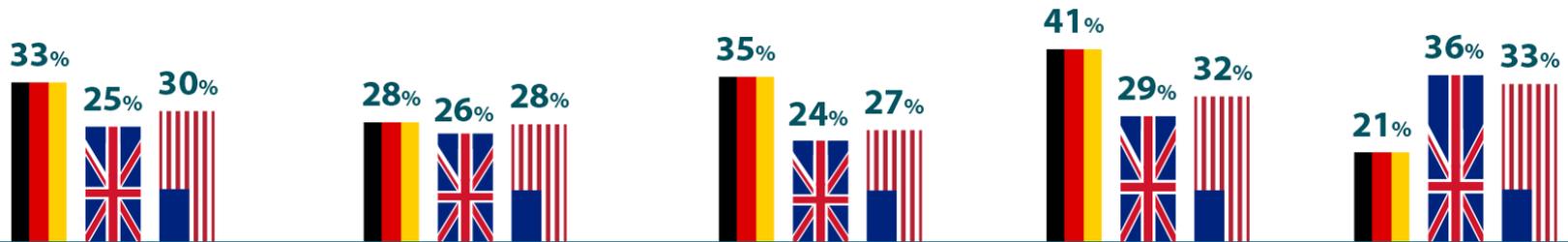
* Represents visibility on iOS, but will vary by mobile operating system and employer policy.

Employees are **not comfortable** with employers seeing:



Communication is the way to bridge the Trust Gap

...and German employees are the most receptive:



What would your employer need to do to increase your trust in their commitment to protecting your privacy when it comes to mobile data?

Give me **written notification** about what they can see and what they cannot

Ask my permission in writing before accessing anything on my device

Promise in writing that they will only look at company information

Explain in detail **the purpose** of seeing certain information on my device

There is nothing they can do to increase my trust

Deploying BYOD programs

Understanding employee concerns

Managing fragmented policy ownership

Going global – working with Works Councils

Scaling operations

Understanding employee concerns

“To what data do you have access on my mobile device?”

- List of current apps – **yes**
- Location tracking – **available but not used**
- Personal email – **no**
- Photos – **no**
- Text messages – **no**
- Voicemails – **no**
- Device wipe – **selective (standard) or full (exception)**



Managing fragmented policy ownership

Situation

- No clear ownership on mobile policies
- Lack of policy enforcement
- Out of date information
- Inconsistencies across mobile policies



Mobile Policy Advisory Council (MPAC)

- Cross-functional team representing HR, Legal/Compliance, Ops, Information Security, Messaging, Finance, and Telecom
- Bi-weekly cadence with agenda topics and decision timelines
- Policy alignment and ownership assignment

Going global – Works Councils

Situation

- No idea on what to expect; new area for legal dept
- Varying standards and timelines per country
- Privacy is the “hot” topic



Recommendations

- Start **early!!!** ... the process can take over a year per country
- Create a template ... provide outline of product/service with fairly detailed description of the information requested
- Respond quickly

EU Works Council Concerns

- Mobile info visible to admins
- Mobile info used by admins
- Storing information
- Device wiping
- Location tracking



Scaling operations

Set overall program objectives

Understand customer (i.e. employee) demographics

Make getting started REALLY easy – e.g. reg approval

Consider early white glove treatment – learn / scale

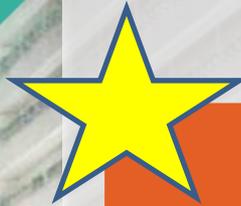
Brand IT – show IT being user-responsive

Provide “carrot” – services of REAL end-user value

Evolving approaches to privacy

- “Reasonable expectation of privacy”
- No bright line for access
- Aligned communications
- Risk mitigation vs. adoption
- Clear process of record
- Training for edge cases
- Legitimate purpose, scope, exposure
- Public awareness: APPS act, NSA PRISM





Attendee profile

68% have a BYOD program

71% use identity certificates

73% have an enterprise app store

70% have deployed Android

37% use API for integration

55% will EOL BlackBerry by end of year

Major technology and business transition

1960+

1980+

1995+

2010+



Mainframe Era



PC Era



Internet Era



Mobile First Era



Past technology transitions

Change the way people work

Disrupt enterprise architectures

Create opportunities for innovation

MobileIron: Purpose-built architecture for enterprise security and management

End user

IT

 **Apps@Work**
Enterprise app store

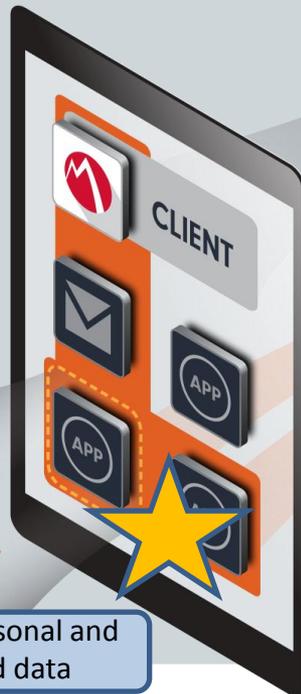
 **Docs@Work**
Secure content

 **Web@Work**
Secure browsing

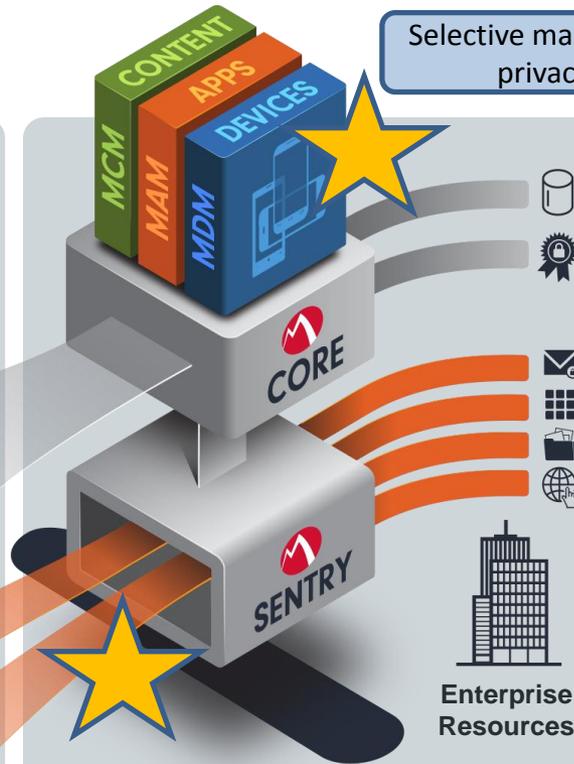
 **Help@Work**
Remote troubleshooting

 **Tunnel**
Per app VPN

 **DataView**
Cost management



Separation of personal and work apps and data



Separation of personal and work network traffic

Selective management and privacy policy

 **CORE**
Management console

 Reporting & analytics tools

 **SENTRY**
Intelligent gateway

 **AppDN**
App delivery network

 **Insight**
Mobile admin app

Mobility unlocks human potential in the workplace

Thank you!

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