

How to Take Control of Your Job Search

Chris Murdock, IQTalent Partners

PHOTO

Professional Strategies Track – Session S33

Abstract:

In this session, we will discuss the ways you can avoid falling into the black holes that exist in the current corporate recruiting world. We will walk through the ways in which you can take control of your job search and connect with the decision makers/influencers directly. You will walk away with tips and tricks you can use immediately to help with your job search.

Target Audience:

Anyone looking for their next opportunity. Whether you are currently unemployed or thinking about making a move, this session will help you take control of your job search.

COBIT Objectives:

We will spend the session discussing the various strategies for taking control of your job search. You will learn the art of the “cold call” and “cold email.”

Speaker Bio:

Chris Murdock is the Sr. Partner at IQTalent Partners.

Chris was most recently a Sourcer with Yahoo!'s internal Executive Recruiting team in the corporate offices in Sunnyvale, CA. Chris worked on the knowledge and talent management strategies for the acquisition of Director and Vice President candidates across all of Yahoo!'s business units. Prior to joining Yahoo, Chris was an Associate in the Menlo Park, CA office of Heidrick & Struggles and worked with software, hardware, and semiconductor clients. Chris joined H&S in January of 2001 in the Seattle office as a Research Associate and worked primarily in the technology and consumer industries. In March of 2002, Chris was relocated to Menlo Park where he eventually became a Research Associate for the technology practice and served as a global resource.

Prior to joining H&S, Chris worked in the Retail Practice of TMP Worldwide in Atlanta, GA. While with TMP, he worked on CEO, General Merchandise Manager, and various VP and Buyer level searches.

Chris graduated from Vanderbilt University in 1999 with a BA in History.

Chris is also a contributor to RecruitingTrends.com (an Onrec publication). He is also an active speaker and panelist at conferences and universities for Recruiters and Job Seekers.